

## Message Text

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ACTION EB-08

INFO OCT-01 ARA-10 EUR-12 ISO-00 AGRE-00 CEA-01  
CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-10 INT-05  
L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05  
SS-15 STR-07 ITC-01 TRSE-00 USIA-06 SP-02 SOE-02  
OMB-01 DOE-11 /114 W  
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R 272101Z FEB 78  
FM USINT HAVANA  
TO SECSTATE WASHDC 1272  
INFO AMEMBASSY MOSCOW  
AMEMBASSY WARSAW  
USDOC WASHDC

C O N F I D E N T I A L HAVANA 0529

EO 11652: GDS  
TAGS: ETRD EEWT EPAP CU PO  
SUBJ: CUBAN-POLISH TRADE  
REF: HAVANA 90 NOTAL

1. USINT OFFICER, FEBRUARY 27, CALLED ON ADOLF JUZWIN, POLISH COMMERCIAL COUNSELOR, AND ZBIGNIEW MAZURKIEWICZ, POLISH ECONOMIC ATTACHE, FOR AMPLIFICATION OF REFTEL INFORMATION ON 1978 CUBAN-POLISH TRADE AGREEMENT. JUZWIN AND MAZURKIEWICZ, FOR FIRST TIME, WERE ACCOMPANIED BY COMMERCIAL ATTACHE RYSZARD WOJCIK WHO, JUDING FROM UNACCUSTOMED NERVOUSNESS OF MAZURKIEWICZ AND JUZWIN, MUST BE UB OFFICER.

2. JUZWIN CONFIRMED THAT 1978 POLISH-CUBAN AGREEMENT ENVISAGES BALANCED, TWO-WAY TRADE OF 48 MILLION RUBLES AND THAT CUBANS WILL DELIVERY 45 THOUSAND TONS OF SUGAR. JUZWIN SAID THAT 48 MILLION RUBLE VOLUME REPRESENTS SEVENTY PERCENT INCREASE OVER 1977 - AN EXTRADORINARY GESUTRE TO CUBANS.

3. IN ADDITION TO SUGAR (PURCHASED AT STANDARD EE PRICE  
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OF 325 RUBLES PER TON), OTHER POLISH IMPORTS WILL BE 300 TONS OF NICKEL OZIDE AND SINTER, 8 THOUSAND TONS OF CITRUS (TRANSPORTED ON GDR REFRIGERATED BOATS), PLUS CIGARETTES AND RUM. POLISH EXPORTS INCLUDE SUGAR INDUSTRY CENTRIFUGES, SPARE PARTS, AND OTHER EQUIPMENT, AND FABRIC (PARTICULARLY BLENDS OF ARTIFICAL FIBER AND COTTON). ONLY FEW POLISH EXPORTS INTRODUCED FOR FIRST TIME SINCE 1975

ARE PRICED ON BASIS OF AVERAGE PRICE FOR PAST FIVE YEARS.  
VAST MAJORITY OF POLISH EXPORTS CONTINUE TO BE PRICED AT  
1975 LEVEL.

4. CONCERNING CREDITS, POLES SAY THEY HAVE EXTENDED  
40 MILLION PESOS CREDIT TO CUBA (WITH 10 YEAR MATURITY AND  
2 PERCENT PER ANNUM INTEREST.) CREDIT EXPIRES IN 1980, BUT  
CUBANS THUS FAR HAVE DRAWN DOWN ONLY 15 MILLION PESOS  
(PRIMARILY FOR SUGAR INDUSTRY CENTRIFUGES.) PLES ARE  
CURRENTLY DISCUSSING POSSIBILITY OF CONSTRUCTIN CORRUGATED  
CARDBOARD FACTORY FOR CUBANS, BUT JUZWIN GAVE IMPRESSION  
THAT EITHER POLES OR CUBANS ARE NOT ANXIOUS TO PROCEED  
RAPIDLY. POLES ADDED THAT THEY HAVE NOT YET ESTABLISHED  
CREDIT PAYMENT CONDITIONS (THAT IS, QUANTITY OF CUBAN GOODS  
REQUIRED TO REPAY POLAND), PENDING NEGOTIATION OF USE OF  
REMAINING CREDIT.  
GLASSMAN

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE AGREEMENTS, CREDIT AGREEMENTS  
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**Copy:** SINGLE  
**Draft Date:** 27 feb 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1978HAVANA00529  
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**Executive Order:** GS  
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**Expiration:**  
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